

OIPA Board Mtg
Damon's Restaurant, Hilliard, OH
Sunday, June 22, 2008
1:00-4:00

1. Call to Order

- The meeting was called to order by Michael Lentz, OIPA President

II. Roll Call

- The following people attended finance meeting: Michael Lentz, Caren Davis, Chad Clum, Jason Combs, Jackie Sartor, Ed Nagel, Barry Canan. Not in attendance: Kristi Forshey, Jonathan Lischak.

III. Sponsors

- Mike is going to send out a sponsor letter asking for support for the current season..
- Appreciation for past Sponsors being looked at. Jackie supplied us with catalogs to select appreciation awards. Price range under \$75.00 each. We are looking into One for Bateman and One for Creative Costuming. Also Michael is looking into presenting all of the Trophy Sponsors something in appreciation for their efforts. The Ex Board is directing Jackie Sartor looks into selecting awards for the next meeting, to report back within a week.

IV. Webmaster Contract

- Katie Rex: \$1000.00/year, payable \$250.00/June, September, December, March. Dave has revised this contract. This is just the review of her contract and payment structure.

V. Sound Crew Contract

- Discussed purchasing our own sound system for \$2000.00 for the circuit for 2008. Four Speakers minimum for the system. \$600.00/Speaker. \$500.00/Soundboard. One Wireless Mic. Looking into financing over a year. Looking for Sponsorship first, then for our purchase and/or Leasing. The budget last season for the floor isn't needed, so we could utilize this budget possibly for soundsystem purchase. Mike will speak with the girls from last season about wants and needs, including contract negotiations and physical equipment. The Ex Board is directing Ed Nagel to look into all of the Sound System needs, to report back within a week.

VI. Show Host Fees

- Preview show fee is increased to \$1100.00, increased from \$750.00 last year.
- Circuit show fee is increased to \$2300.00, increased from \$2200.00 last year.
- Championship fee is the same at \$2800.00.

VII. Event Ticket Prices

- Preview Show tickets are now \$7.00, increased from \$5.00 from last year.
- Circuit Show tickets are the same at \$8, 7, 6.
- Championship Tickets are the same at \$13, 12, 11.

VIII. Logo usage

- There will be a packet of signage that will be provided to Event Sponsors upon the Ex Board receiving the “signed contract” for the event. The packet will contain: Program, Signage, and Name Tags (Volunteer/Vendor) templates. Barry will send the signage from Championships to Katie.

IX. 2009 Season Fees

- Unit Fees will be as follows: \$450 for all WGI classes; \$425 for all non-WGI classes; \$400 for all line units.

X. Judges Fees

- WGI Accredited (Level Four): 1 day/\$325, 2 day/\$500.00
- WGI Level/Non Accredited(Level Three): 1 day/\$300, 2 day/\$450
- 4+ Non WGI (Level Two): 1 day/\$250, 2 day/\$375
- 1-3 Non WGI (Level One): 1 day/\$175, 2 day/\$300
- T & P: Flat Rate \$200
- Chief Judge: \$25
- If a judge does a Clinic: +\$75 to their fee (Percussion Clinic at every show)
- Solo/Ensemble:
 - 0-20: \$50
 - 21-40: \$75
 - 41-60: \$100
 - 61+ : \$125

XI. Bank Account

- Talked about opening a money marketing account, to maybe include surety bonds. This would draw interest to the checking account. Caren will go with Chad to issue signatures for the new accounts. Need to speak with Dave to finalize the old books after accounting review.

XII. Address

- Since there are several addresses involved in our circuit, they should be changed to reflect the new positions within the Ex Board. We need to have one address, with the physical address changing from Barry to Caren, and the P.O. Box from Dave to Caren; Therefore, all correspondence will go to Caren. The official mailing address for the circuit will always be with the Treasurer and will change when the position changes within the circuit.
- The principal executive office or official address (es) of the corporation shall be at 6020 El Camino Drive Plain City, OH 43064. The mailing address of the circuit shall be with the current OIPA Treasurer. 1st Ed Nagel 2nd Jackie Sartor, motion passed.

Chad will take care of all of the changes and notify the board when the changes occurred.

XII. Championship DVD

- L. We are in the market for a company to produce a Championship DVD. Mike was going to look into this and get back to the board with some prospects.

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III. Meeting Minutes.

- Changes
 - Independent units are discouraged from actively recruiting performers who previously enrolled in an active high school winter guard or percussion unit. 1st Ed Nagel, 2nd Stephanie Miller, policy so changed, Chad Abstained.
 - Minutes need to reflect the resignation of Dave Stinson and the appointment of Caren Davis to the office of Treasurer.
 - Misprint of 2009 Season Fees, article d. tickets 13, 12, 11 are the same as last year.
 - Misprint of 2009 Season Fees, article a. Preview Show "HOST" fee.

1st Chad Clum, 2nd Ed Nagel, minutes were so approved.

IV. Making Money, Recruiting Groups

- Training session with 2-4 volunteers. Do's and Don'ts about the activity/programming.
- Create a DVD about Color Guard/Percussion/Flag Lines, etc. Use these as training devices for recruitment or helping existing programs.
- Mini Clinics within our own areas.
- Printing Flyers, handbills. Directing Katie to Re-Create our previous Flyer.

V. 2009 Calendar

- The contest deadline for Show Hosts is September 1, 2008. After this date, the Ex Board will finalize the calendar. 1st Chad Clum, 2nd Jackie Sartor, motion passed.

VI. Education Day, still tabled for next meeting.

VII. Joint Circuit Event

- WGI is reinstating the RA classification for the 2009 Season. There are talks with MEPA/TriState/OIPA Circuits to hold a RA contest only between all three circuits. This joint effort would be split three fold, both Profit and Expenses.

VIII. Next Mtg Date

- This is an actual circuit meeting date. Sunday, September 7, 2008. Noon - Five in Columbus area.

IX. Blue Sky Session: Goals for our Circuit

- To be the premier circuit (Mike says only circuit) in Ohio.
- To give away \$10,000 in scholarships.
- Unit shares from Championship Tickets sold, goes back to units
- Putting together an Honors Guard/Percussion Unit to perform at Ed Day, Preview, etc?
- WGI judges as members of our judges association.
- Judges' Guild. A national judges' association to be trained by OUR circuit.
- Certification of Instructors. The process would allow guard directors to be "certified" by WGI or a national recognized organization.
- To find a corporate sponsor to fund our circuit for a year.

X. Motion to Adjourn.

- 1st Michael Lentz, 2nd Caren Davis